**Ensuring Success 2024** 

Session 4 Resources – Tax to Financial Planning and Recurring Revenue

Panelists: Nicole Davis, Sean Duncan, Caron Mitchell

## Webinars:

Pennsylvania Institute of CPAs: <u>Turning Your Tax Client into a Financial Planning Client</u>

### Articles:

- Intuit Tax Pro Center: How Adding Financial Planning Can Turn a Seasonal Tax Practice Into a Year-Round business
- Journal of Accountancy: Future-proof Your Tax Practice by Adding Planning Services
- Alliance of Comprehensive Planners: How to Expand Your Tax Practice to Include Planning
- CPA Practice Advisor: <u>Avoid These Pitfalls When Adding Financial Planning Services to Your Firm's Offerings</u>

# Blogs:

- Michael Kitces: <u>The Top 50 Financial Advisor Blogs and Bloggers</u>
- FeedSpot: 100 Best Financial Advisor Blogs and Websites in 2025

## Books:

• Nancy Langdon Jones: So You Want to Be a Financial Planner: Your Guide to a New Career

## Podcasts:

• Michael Kitces: 22 Top Financial Advisor Podcasts to Listen to in 2025